

Dynamic Int'l IT Marketing & Sales Co, in Queens Seeks Business Dev. Reps

Reply to: jobs@3d2b.com

Dynamic, fun, international company located in Queens, New York is seeking aggressive Tech Savvy Business Development Representatives with lead generation, business development, sales, and/or telemarketing experience in the software, solutions market. Job is to support a multi-national client's Sales Team.

Candidate must possess excellent communication skills and be IT/computer savvy.

Required Skills:

- Excellent phone skills/enjoys being on phone
- Customer oriented
- Dedication to promote the best possible image for our client
- Strong interpersonal skills
- Excellent oral & written communication skills
- Native speaker: English (bi-lingual speaker is a plus!)
- Dependable, organized and detail oriented
- Able to engage in Management/Corporate level discussions
- Marketing and/or Sales savvy
- Strong knowledge of IT industry
- Positive & proactive person with a great capacity to learn in a very dynamic environment
- Able to prioritize and perform a variety of different tasks
- Works well in a team structure as well as individually
- Confident in using multiple IT systems as well as front end CRM, Word, Excel and other necessary programs



Fulltime positions available, \$10-14/hr + bonus

If interested, please send your resume as a .doc or .pdf to: jobs@3d2b.com.

www.3d2b.com

Location: Queens Union Tpke E & F trains

www.3d2b.com

3D2B is a service provider whose primary business and expertise is in providing B2B customer acquisition and Pre-Sales services to high-technology companies worldwide.

3D2B has a proven ability to deliver high quality, high value, Pre-Sales support services which contribute to the overall revenue generation of its clients. 3D2B has extensive experience with global IT clients such as; Microsoft, SAP, Novell, VMware, and others. 3D2B has demonstrated its capability and flexibility to ensure consistent strategic delivery of services. Our cumulative business intelligence and know-how gives 3D2B the ability to continuously improve its implementation and delivery methodologies, which in turn enable customers to reduce operational and execution costs.